

**Canadian Utilities** 

# **Corporate Overview**



#### **BUSINESS OVERVIEW**

## Canadian Utilities Limited

Canadian Utilities Limited is a diversified global energy infrastructure company; offering comprehensive solutions and operational excellence in Utilities, Energy Infrastructure and Retail Energy.



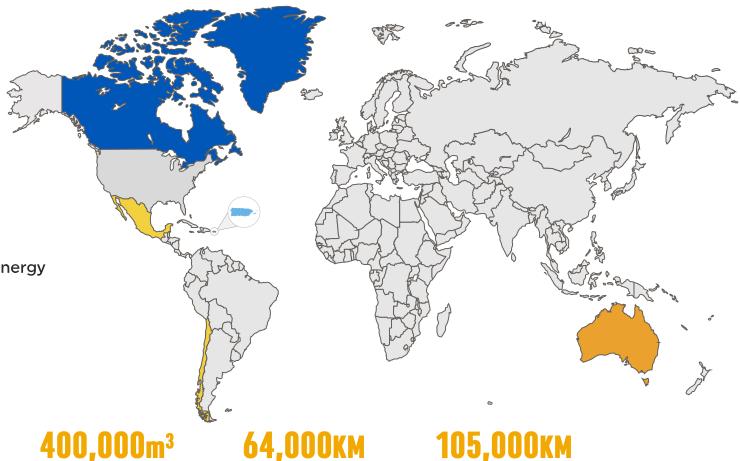
4,800
Employees<sup>1</sup>

\$ **\$21B**In assets<sup>1</sup>

#### **BUSINESS OVERVIEW**

## Current **Operations** and Investments<sup>1</sup>

- Utilities, Energy Infrastructure and Retail Energy
- **Utilities & Energy Infrastructure**
- **Energy Infrastructure**
- Utilities



\$21.1B in Assets

\$3.5B in Revenues

Global Customers

Natural Gas Liquids **Storage Capacity** 85,200m<sup>3</sup>/d

Water Infrastructure

Capacity

Natural Gas

**Pipelines** 

Natural Gas Storage Capacity

105,000km

Electric **Powerlines** 

**Power Generation** Operated

**Adjusted** Earnings<sup>2</sup>

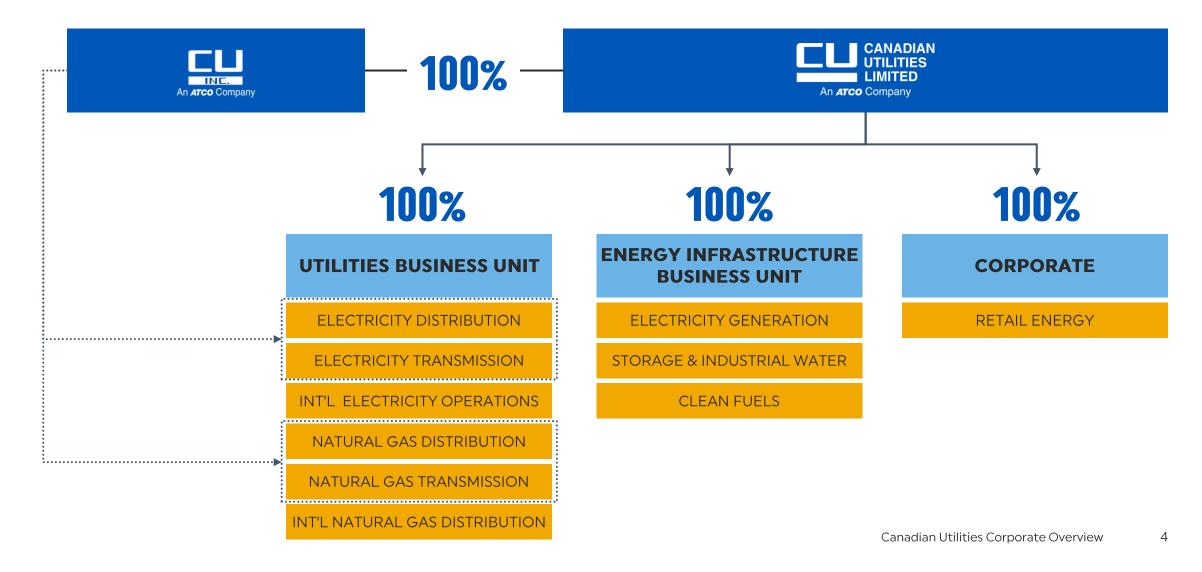
Capital **Expenditures** 

**Employees** 

1. For the year ended December 31, 2021.

<sup>2.</sup> Additional information regarding these total of segments measures is provided in the Other Financial and Non-GAAP Measures section of our MD&A.

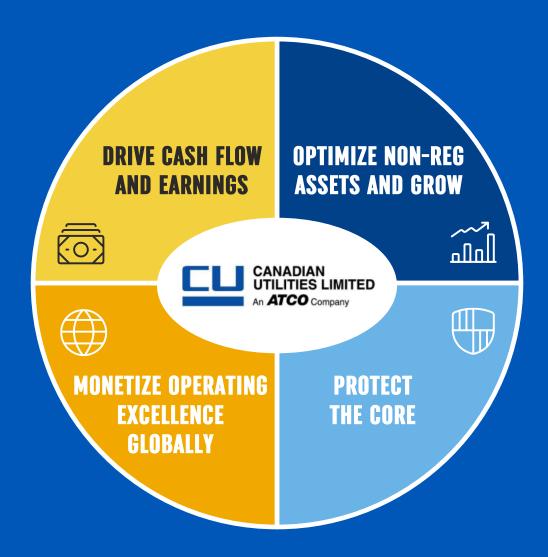
## **Organizational Structure**



#### **CANADIAN UTILITIES OVERVIEW**

## **Strategy**

- Leverage our core utility assets and invest in activities aimed at advancing the energy transition and ensuring long-term resiliency.
- Optimize our energy infrastructure assets and add new growth platforms.
- Leverage our operating expertise globally to drive earnings growth and create opportunities for investment outside of the core utilities.
- Drive cash flow and earnings to improve financial strength and growth capacity.



#### **2021 FINANCIAL HIGHLIGHTS**



#### **INVESTMENT RATIONALE**

Long track record of delivering earnings and dividend growth for investors, with a forward-looking strategy anchored in energy transition and continued operating excellence.

#### KEY METRICS<sup>1</sup>



\$586M

Adj. Earnings<sup>2</sup>



\$476M

**Dividends** 



\$14.5B

Rate Base

Additional information regarding these total of segments measures is provided in the Other Financial and Non-GAAP Measures section of our MD

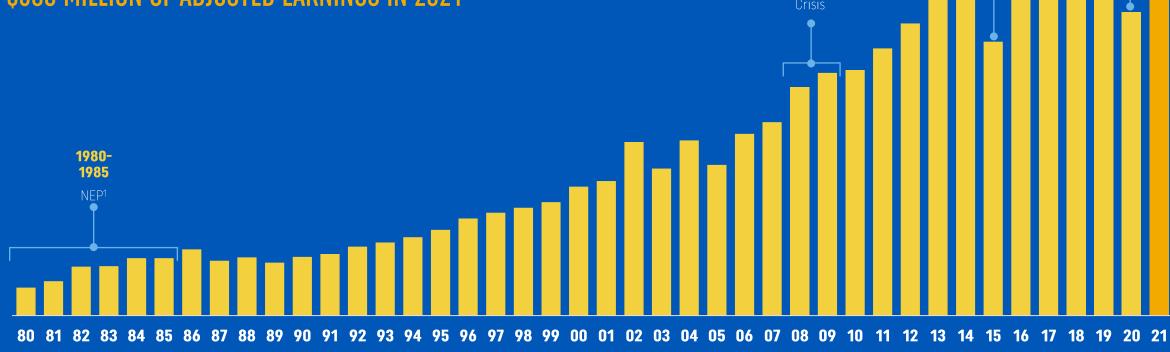


<sup>1.</sup> For the vear ended December 31. 2021

## **Canadian Utilities**

LONG-TERM TRACK RECORD OF ADJUSTED EARNINGS GROWTH THROUGH VARIOUS GLOBAL MACRO-ECONOMIC CYCLES

\$586 MILLION OF ADJUSTED EARNINGS IN 2021



**YEAR** 

\* In June 1980 ATCO acquired a majority interest in Canadian Utilities.

2016

2020

COVID-19

2015

2013

2008-2009

**Financial** 

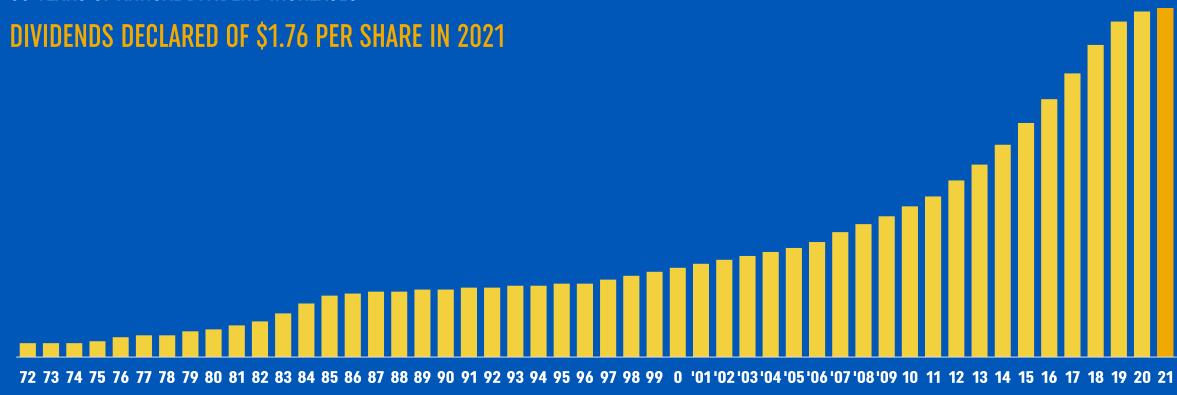
Calgary and global

Floods commodity

<sup>1.</sup> National Energy Program.

## **Canadian Utilities**

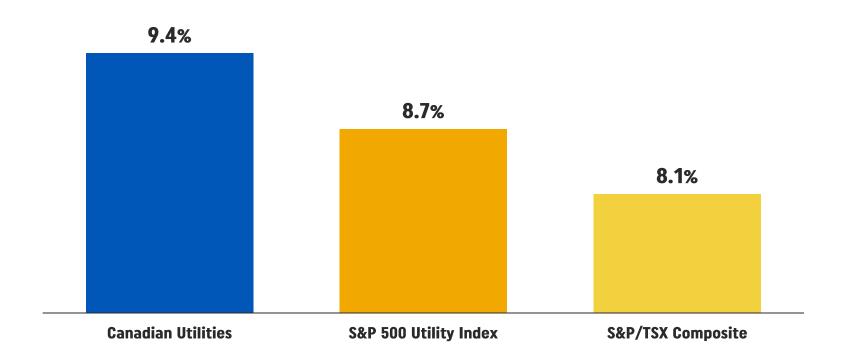
LONGEST TRACK RECORD OF ANNUAL DIVIDEND INCREASES OF ANY CANADIAN PUBLICLY TRADED COMPANY 50 YEARS OF ANNUAL DIVIDEND INCREASES\*



**YEAR** 

<sup>\*</sup> On January 13, 2022, Canadian Utilities declared a first quarter dividend of \$0.4442 per share, or \$1.78 per share annualized.

## 20-year annualized total shareholder return (2001-2021)







## **Leader in ESG & Sustainability**

### **2021 HIGHLIGHTS**

15% DECREASE

Direct GHG Emissions in 2021 96% REMOVAL

2005

GHG Emissions from our Portfolio since

**2030 TARGETS** 

**LEADER** 

**HEALTH & SAFETY** 

Practices and Performance

40%

**INCREASING** 

Net Economic Benefits to Indigenous Partners by 2030 2Mt

**DECREASE** 

Customer GHG Emissions by 2030 30%

**DECREASE** 

GHG to Earnings Intensity by 2030



## Roadmap to Net-Zero

In addition to our 2030 ESG targets, we announced a commitment to achieve net-zero GHG emissions by 2050. This means that by 2050, our operations and our customers use of our products and services will emit no net GHGs. Where residual emissions remain, they will be offset to achieve this net zero goal.

While the declarative nature of our targets and net-zero commitment may be new, the motivation and capabilities to achieve them are not. With operations across the energy value chain, ATCO will be a leader in driving the energy transition towards cleaner fuels

and electrification, without sacrificing the safety, reliability, and affordability of energy that our customers rely on.

Achieving net-zero by 2050 is a societal challenge that no individual, business, or government can solve on its own. It will require unprecedented collaboration among all constituents, as well as an informed, pragmatic, and affordable roadmap from policymakers to unlock the necessary scale and pace of private sector investment and expertise.



#### **Cleaner Fuels**

Supporting the transition to a lowcarbon energy system by enabling the switch to cleaner fuels.

#### **Renewable Energy**

% H<sub>2</sub> / GAS

Developing and integrating renewable energy and storage solutions.



## **Energy Infrastructure** and Storage

Developing and modernizing Infrastructure and storage solutions, including the integration of carbon capture and sequestration (CCS).



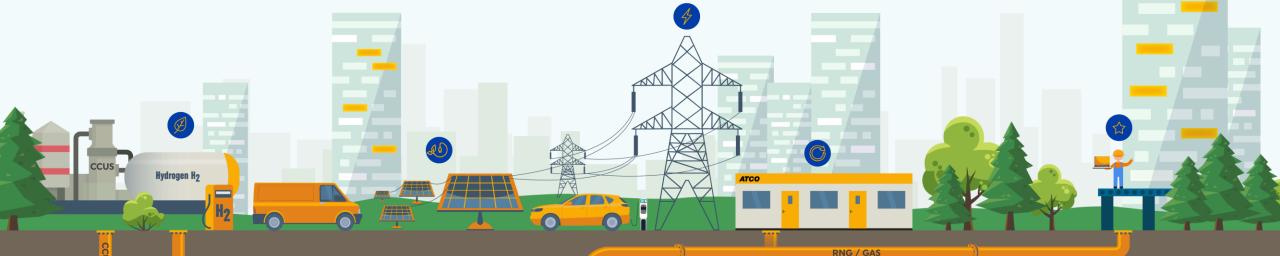
Implementing solutions for more efficient energy use to reduce emissions while also cresting economic benefits.



Canadian Utilities Corporate Overview

### **Carbon Credits and Offsets**

Evaluating carbon offset opportunities.



#### WHY INVEST?



Regulated Utilities create a stable base of recurring cash flow and dividends, and are critical to successful energy transition globally.



Non-regulated opportunities in clean fuels, renewable electricity generation and energy storage provide an opportunity for higher-than-utility growth and deliver diversification.



Track record of increasing dividends on common shares for 50 years.



Deep embedding of ESG within our strategy, supporting meaningful ESG commitments.



Conservative balance sheet with well distributed and easily managed debt maturity profile.



Strong credit ratings and access to capital.



